

## **Canada and Mexico are the U.S. Largest Export Market for the U.S.**

- *Canada and Mexico lead U.S. goods exports cumulative through November, underscoring the strength and depth of North American production integration.*
- *North American supply chains and jobs are more interconnected than ever, with Mexico serving as both the U.S. top foreign supplier of goods since 2023, and now also its largest market.*
- *Mexico is the most important supplier of medical devices to the U.S., incorporating U.S. inputs in its manufacturing.*

**Mexico City, January 29, 2026** - According to trade data released today by the U.S. Department of Commerce<sup>1</sup>, from January to November 2025, the U.S. exported goods to Mexico represented for 15.45 percent of total U.S. exports, while exports to Canada represented 15.46 percent. In the period, Mexico remained the U.S. second largest export market, practically tied to Canada, underscoring the strength and depth of North American production integration. While in November Mexico positioned as the largest export market for the U.S. with a 14.61% share for the month.

Mexico remains the U.S. leading foreign supplier of goods and, since 2023, its largest single source of imports, reflecting the strengthen of regional supply chains. Key sectors driving this integration include machinery and equipment, vehicles and auto parts, electronics, medical devices, steel, energy and grains. Together, these sectors anchor North America's global competitiveness and highlight Mexico's strategic role as trading partner for the U.S.

### **The bilateral trade of medical devices between Mexico and the United States strengthens North America's health sector.**

The trade of medical devices between Mexico and the U.S. has grown substantially over three decades of economic integration and trade liberalization. From January to November 2025, Mexico consolidated its position as the primary supplier of medical devices to the U.S. and as an important export market of inputs employed in its manufacturing. Mexico stands as a reliable supplier exporting a wide range of high-quality products such as catheters, stents, prostheses, medical probes surgical instruments, needle, x-ray equipment, cardiac pacemakers among others.

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#### **Acerca del CCE**

*The Business Coordinating Council (CCE) is the highest representative body of the private sector in Mexico. It brings together the country's leading business organizations, which collectively encompass more than 2,000 associations and account for approximately 80 percent of Mexico's GDP. Its mission is to coordinate and represent the nation's business community in order to serve as a driving force for Mexico's economic and social development, promoting sustainable productivity, innovation, formal employment, and investment.*

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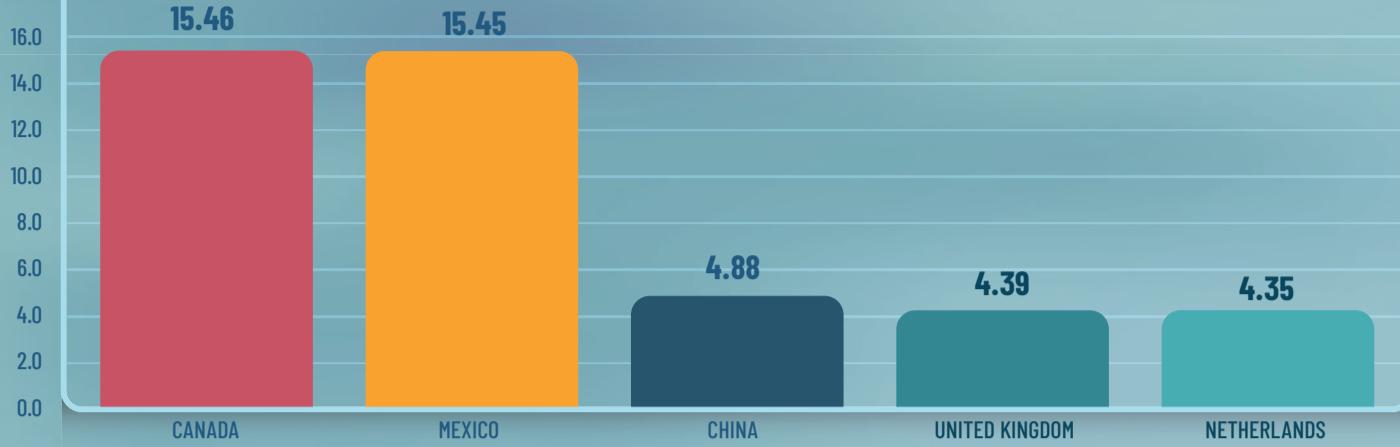
<sup>1</sup> U.S. Bureau of Economic Analysis (BEA). U.S. International Trade in Goods and Services, September 2025, retrieved from: <https://www.bea.gov/data/intl-trade-investment/international-trade-goods-and-services>

# CANADA AND MEXICO THE LARGEST U.S. MARKETS IN THE WORLD

(January 2026)

CANADA IS NUMBER ONE AND MEXICO THE NUMBER TWO MARKET REPRESENTING 15.46% AND 15.45% RESPECTIVELY OF TOTAL U.S. GOODS EXPORTS. IN NOVEMBER MEXICO WAS THE U.S. LARGEST MARKET.

Share of exports, in percentage; January – November 2025



Source: U.S. Bureau of Economic Analysis (BEA). | 2025: Through November

MEXICO IS THE LARGEST SUPPLIER OF MEDICAL DEVICES FOR HEALTHCARE IN THE U.S.

MEXICO IS THE SECOND-LARGEST MARKET OF MEDICAL DEVICES AND RELATED INPUTS FROM THE U.S.

Share of medical devices imports, in percentage; January – November 2025



Share of medical devices exports, in percentage; January – November 2025



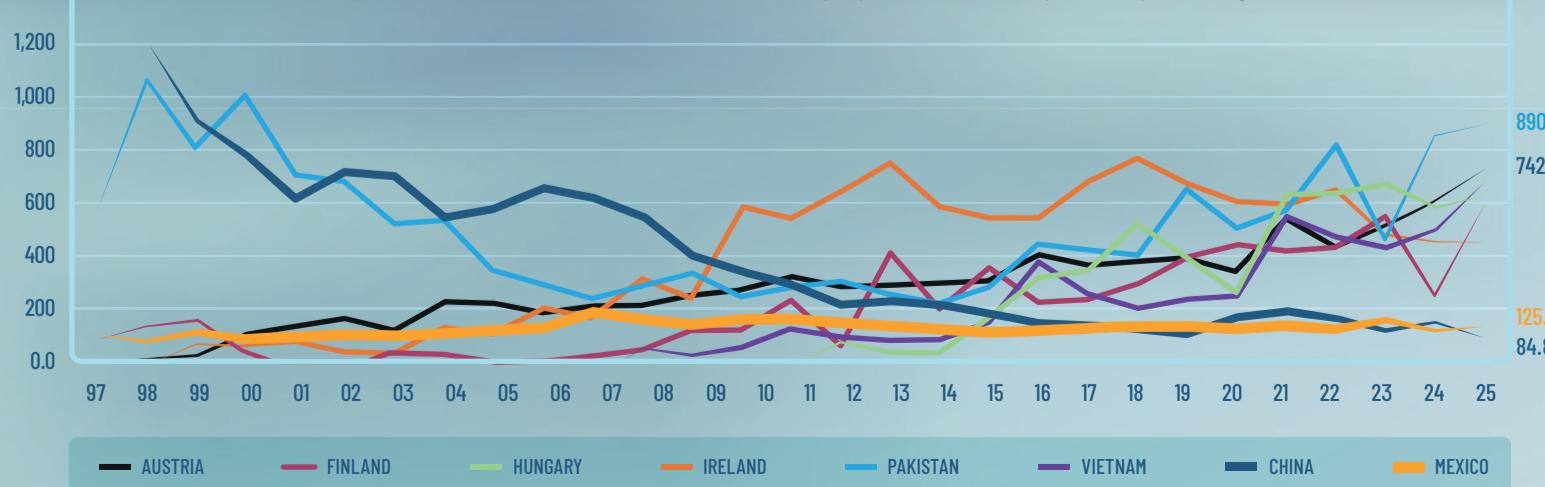
Note: Medical devices are goods classified NAICS 3391: Medical Equipment and Supplies | Source: U.S. Bureau of Economic Analysis (BEA) | 2025: Through November

MEXICO IS A RELIABLE SUPPLIER OF MEDICAL DEVICES. U.S. IMPORTS OF MEDICAL DEVICES FROM MEXICO EXCEEDED USD 9 BILLION IN 2024, WHILE U.S. EXPORTS OF MEDICAL DEVICE INPUTS TO MEXICO REACHED OVER USD 5 BILLION

	<b>Hypodermic needles</b>	<b>TOP EXPORT STATES</b>	<b>TOP EXPORTS</b>	
	<b>Medical catheters</b>	Texas	Catheters, needles, surgical forceps	
	<b>Vascular stents</b>	California	Electrocardiographs, ultrasound probes, Electrodes	
	<b>Medical life-support systems</b>	Illinois	Ultrasonic scanning Magnetic, Resonance, Electrocardiographs	
	<b>Orthopedic prostheses</b>	Massachusetts	Electro-diagnostic Apparatus, Needles, Magnetic Resonance	
	<b>Vital signs monitors</b>	Minnesota	Surgical tubes, dental mirrors, display monitors	
	<b>Orthopedic medical products</b>	North Carolina	Stethoscopes, medical thermometers, medical sensors	
	<b>Cardiac pacemakers</b>	Arizona	Syringes, needles, and catheters	
	<b>Electro-cardiograph (ECG devices)</b>	Pennsylvania	Electrodes for medical equipment, diagnostic equipment, and surgical instruments	
<b>TOP EXPORT STATES</b>	<b>TOP EXPORTS</b>			
Baja California	Medical syringes, hypodermic needles, and medical catheters			
Chihuahua	Orthopedic prostheses, orthopedic plates, and orthopedic medical products			
Tamaulipas	Medical implants, heart valves, and vascular stents			
Sonora	Cardiac pacemakers, medical probes, and vital signs monitors			
State of Mexico	Surgical instruments, electrocardiograph (ECG) equipment, and diagnostic equipment			
Jalisco	Medical life-support systems, therapeutic equipment, and X-ray imaging equipment			
Coahuila	Medical syringes, medical catheters, and surgical instruments			
Querétaro	Medical implants, cardiac pacemakers, and medical probes			

THE UNITED STATES AND MEXICO HAVE BUILT A CO-PRODUCTION PLATFORM IN THE MEDICAL DEVICES INDUSTRY

U.S. total trade deficit in medical devices as a proportion of U.S. exports, in percentage



Note: Medical devices are goods classified NAICS 3391: Medical Equipment and Supplies | Source: U.S. Bureau of Economic Analysis (BEA) | 2025: Through November